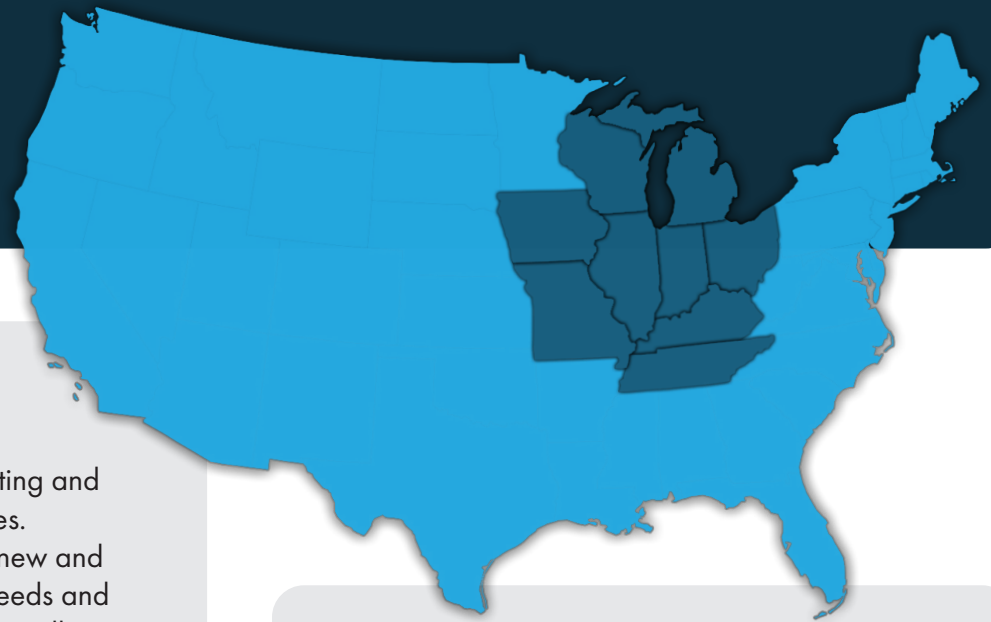


Vektek is currently accepting applications for the following full-time position.

# REGIONAL SALES MANAGER



## Position Responsibilities

- Responsible for daily contact for existing and potential customers in assigned territories.
- Present our products and services to new and existing customers by identifying their needs and recommends product solutions with cross-selling product, when appropriate.
- Strategize to achieve maximum market penetration and attain consistent sales and continued growth for region/geographic area assigned to.
- Ability to listen, understand and diagnose/troubleshoot a customer's situation.
- Work as a team with the inside sales department.
- Report to the Management Team regarding local business opportunities and challenges.
- Actively seek new leads where incoming leads are insufficient.
- Strong travel required.

## Required Qualifications

- High School Diploma or GED.
- 5 years proven sales experience in hydraulic work holding product.
- 5 years Technical trouble-shooting experience with hydraulic work holding end-users.
- Detail-oriented individual with good organizational skills and the ability to multi-task.
- Strong Computer and Mathematical Skills.
- Excellent written and verbal communication skills.
- Valid driver license and ability to obtain a passport.
- Mechanically inclined with robust problem-solving skills.
- Currently resides in **Indiana, Ohio or Northern Kentucky**; or willing to relocate within 90 days.

Vektek is a market leading designer and manufacturer of highly-engineered workholding products including hydraulic clamps, work supports, cylinders, valves, and power supplies. Vektek has grown to become a top supplier for the automotive, heavy equipment and aerospace industries. Vektek products are backed by the largest factory-direct customer service team in the industry.

For additional company information, please visit [www.vektek.com](http://www.vektek.com).



Qualified applicants are encouraged to apply:

**Vektek LLC**

**Email: [careers@vektek.com](mailto:careers@vektek.com)**

**Telephone: 620-342-7637 x 1111**

Pre-employment Physical, Drug Screen & Background Check required.